



Customer Success

## About CMAC

CMAC provide a managed ground transport and accommodation solution to a wide variety of organisations, including clients in the travel, airline, rail, business continuity and events and conference sectors. They move over a million passengers a year and arrange accommodation for thousands more.

## CMAC's Challenges



Their system was slow which increased processing time



They used manual workarounds in Excel



New system needed to be compatible with Sage Pay



Industry: Transport

Location: Lancashire

Project Type: Migration from Sage 50 to Sage 200c

## Our Solution

- Sage 200c with Financials
- Sage 50 -> Sage 200 migration tool

## The Outcome

CMAC are now live on Sage 200, and their Sage Payments has all been set up in a timely manner ensuring that no disruption was caused to the business. The group company was also set up and the link established on the day of go live, meaning that CMAC are now able to run a quick and easy consolidation routine at month end to produce their consolidated accounts as opposed to having to manually produce them in Excel.

“ The decision to migrate to the new package was initially met with resistance with certain people in the finance team. However, the transition was managed in a **seamless** way and the level of disruption was minimal resulting in a **positive** response from the finance team. Our itas project manager and their level of **knowledge** of the system was **excellent** and made the whole experience very easy.

